



January 18, 2012

Meeting Minutes

President, Bridget Weaver at 7:31am, brought meeting to order

A warm welcome to our visitors Jeanine O'Donnell of State Farm Insurance in Lewes and also Joann Wallet and Joe Ward from the Pet Station in Lewes.

Margaret Quillen of Quillen Signs has resigned.

Attendance: Donna Zetts, Roger Anderson, Bobbi Berry, Greer Maneval, Bridget Weaver, Peggi Hurley, Ellen Feinberg, Donna Mulder, David Theil, Lee Horn, Danny Fisher, Barbara Brittingham, Debby Quinn, Jay Diaz

Excused: Dave Koster, Bob Ward

Referrals: Peggi Hurley – Bobbi Berry, Lee Horn and David Theil (2), Joann Wallet

Barbara Brittingham – Roger Anderson

Ellen Feinberg – Bobbi Berry (2)

There was a vote for our Quarterly Charitable Contributions: Special Olympics will be this quarter

2nd Quarter is Delaware Seaside Railroad Club

3rd Quarter Aids DE

4th Quarter Food Bank of Delaware

Barbara Brittingham mentioned Championship Sunday for the Sunrise Rotary Club: Big Weekend Ahead

Annual Fundraiser also known as Rehoboth's Biggest Tailgate Party... Championship Sunday. Doors open at 2pm, Ravens Game 3:15pm. Lots of Football – Food & Fun. Wear your favorite team jersey. If you have anything you would like to contribute for the Silent Auction please contact Barbara Brittingham. Barbara also explained to us that the Sunrise Rotary Club received a \$25,000 grant for Ethiopia for medical professionals to go and help with eye surgeries, glasses and other complications due to malnutrition.

February 5th marks the next Polar Bear Plunge. Our very own Roger Anderson hooks up with Tony Etze and the Habitat for Humanity group in front of the Sands Hotel to take the Plunge. We are asking all members to be present our Banner will be displayed and Please wear your YELLOW T-Shirts so they are visible. Plunge starts at 1:00pm for good parking you may want to be there a lot earlier then 1:00pm

Peggi Hurley announced the Rehoboth Fire Hall is having their annual Chinese Auction on March 24th at the Rehoboth Fire Hall. Doors open at 6:00. Auction starts at 7:00. They are also looking for Silent Auction Items.

David Theil has recently joined Lokken Investments and in his introductory letter he sent out he mentioned he is an active member of CAPE Business Network. Everyone agreed, that putting this in your ad material or correspondence will help spread the name of CAPE Business Network.

David Theil of Lokken Investment Group, LLC was the spotlight presenter. David began by reviewing the 2010 Economic Outlook observations produced by Wells Fargo Advisors. General conversation ensued about the worldwide economy; European debt, sovereignty and currency risks were discussed. David offered a copy of the report to all in attendance. Discussion about the importance of Asset Allocation and Diversification was held and then David talk specifically about Lokken Investment Group, LLC.

David joined Lokken Investment Group, LLC in December and reported being very satisfied with the decision to join Jonathan Lokken the Principal at Lokken which is primarily an asset management fee based Firm. Unlike the larger brokerage firms, Lokken has no account minimums and seeks to work with individuals where there is synergy with the Firm and the client. Lokken is an independent firm, which allows us to be very interactive with our clients and look out for their best interests in many different ways. Lokken holds no assets; clients have individual accounts at Wells Fargo Advisors where Lokken has trading authority to manage these individual investment accounts in the interest of each individual client. David concluded by inviting each member of CBN to visit Lokken, to meet Jon and the other members of the Firm and be in the best position to confidently refer people to Lokken.

Next Featured Presentation is Bryan Hecksher and Alternate is Jay Diaz

Bobbi Berry

CAPE Business Network

302-226-9094 salon

302-236-5917 cell